

PPP Canada

Quarterly Financial Report

Third Quarter 2013-14

Period ended December 31, 2013

February 28, 2014

Table of Contents

Quarterly Financial Report Narrative Discussion.....	3
<i>P3 Knowledge Development and Sharing</i>	3
<i>Advancing Federal P3s</i>	3
<i>Advancing Provincial, Territorial, Municipal and First Nation P3s</i>	3
<i>Quarterly and Year-to-Date Results</i>	4
<i>Risk Analysis</i>	5
<i>Report on the Use of Appropriations</i>	6
Statement of Management Responsibility	7
Statement of Financial Position (unaudited)	8
Statement of Operations and Accumulated Surplus (unaudited)	9
Statement of Changes in Net Assets (unaudited)	10
Statement of Cash Flows (unaudited)	11
Notes to Quarterly Financial Statements (unaudited).....	12

PPP Canada
Quarterly Financial Report Narrative Discussion
For the nine month period ended December 31, 2013

P3 Knowledge Development and Sharing

As part of PPP Canada's mandate to act as a source of expertise and advice on P3 matters, the Corporation has continued to develop its capacity and expertise under its *P3 Knowledge Development and Sharing* business line, through the development of tools, materials and overall knowledge to support our work and that of both our Federal partners and clients and potential clients of the P3 Canada Fund.

With the growth of the review of the P3 model for Federal projects, products currently in development include a Procurement Options Analysis Guide and a Federal P3 Procurement Guide. These products as well as guidance related to cost estimation for P3s will be forthcoming over the next few months.

The Corporation continues to foster relationships with P3 practitioners and procuring jurisdictions across all levels of government in order to share lessons learned and to promote a culture of P3s into new precincts.

Advancing Federal P3s

PPP Canada's *Advancing Federal P3s* business line continues to grow and evolve. PPP Canada continues to work with our federal partners to identify P3 opportunities by delivering advice and expertise and supporting the institutional drivers of P3s. PPP Canada's screening tool and supporting guide assists clients in determining the P3 suitability of their project and promotes consistency and comparability across projects.

The Federal Screen continues to be an important objective for the Federal Business line in 2013 - 14. The Federal Screen has been completed by a number of Federal departments, agencies and Crown corporations on a number of different projects. The results of the screens completed continue to impress upon PPP Canada the importance of educating and informing Federal departments and agencies regarding the mechanics of the P3 procurement model and its key differences as compared to a traditional procurement. Thus PPP Canada continues to work in awareness-building and education of federal departments. PPP Canada continues to evolve its role as a lead P3 advisor on key federal infrastructure projects that are evaluating the appropriateness of the P3 delivery model.

Advancing Provincial, Territorial, Municipal and First Nation P3s

PPP Canada also continues to focus on its *Advancing Provincial, Territorial, Municipal and First Nation P3s* business line in order to position itself as an enabler of P3 projects, through the strategic use of the P3 Canada Fund by supporting projects that demonstrate the value of P3s. PPP Canada launched Round Five on April 15, 2013 with a call for proposals for the P3 Canada Fund. Consistent with the past year PPP Canada indicated priority would be given to public

PPP Canada
Quarterly Financial Report Narrative Discussion
For the nine month period ended December 31, 2013

infrastructure projects that promote jobs and stimulate economic growth.

Round Five closed on June 14, 2013 with a total twenty-six (26) applications. While this is a reduced number of applications from previous Rounds, the level of applications was expected by the Corporation and can be attributed to both the near depletion of the first tranche of funding and more targeted outreach efforts. PPP Canada's Round Five provided a greater number of high quality applications than previous rounds, with only one being deemed ineligible. Highlights of the Round Five intake include:

- Strong growth in municipal transit and solid waste management categories;
- A modest intake from the Atlantic provinces, northern Canada, and Quebec;
- Opportunities to undertake key municipal projects with new jurisdictions; and
- Total capital value of projects submitted was valued at more than \$10 billion.

To date PPP Canada has announced \$868.633 million in funding to P3 projects which includes payments made to eligible recipients in prior fiscal years of \$24.5 million. P3 projects supported to date have combined total estimated project costs of \$3.752 billion and are highlighted by Round below.

Round 1 - \$48.6 million
Round 2 - \$60.2 million
Round 3 - \$371.1 million
Round 4 - \$388.7 million

In the current reporting period, PPP Canada announced the Sorting and Waste Treatment Centre for the Regional County Municipality of Haute-Yamaska, a \$12 million investment in the solid waste management infrastructure sector; the Saint John Safe Clean Drinking Water project, a \$57.3 million investment in the water infrastructure sector; and the Hamilton Biosolids Project, a \$22.9 million investment in the wastewater infrastructure sector.

Quarterly and Year-to-Date Results

PPP Canada budgeted \$11.8 million in operating and \$500 thousand in capital disbursements for fiscal year 2013-14 and recorded \$9.225 million in appropriations in the first three quarters. In addition, PPP Canada received \$252.9 million in P3 Canada Fund 2013-14 appropriations in September 2013.

Total spending on operations in the third quarter amounted to \$2.619 million and represents 22% of the total annual budget. Disbursements related to capital in the first three quarters amounted to \$139 thousand and represent 28% of the annual capital budget. PPP Canada expects to disburse another \$165 thousand of its capital budget in the fourth quarter of 2013-14 which will represent total expenditures of 61% of the capital budget.

PPP Canada
Quarterly Financial Report Narrative Discussion
For the nine month period ended December 31, 2013

Cash flows for the period reflected the ongoing operations of the organization. PPP Canada received \$3.047 million in interest on P3 Canada Fund investments (see Deferred Appropriations table, page 6).

Risk Analysis

Risk Management (RM) within PPP Canada is a shared process between the Corporation's management team and the Board of Directors.

Progress in establishing effective Enterprise Risk Management (ERM) systems and processes is an ongoing and important management item. Steps are being taken to continuously improve ERM capacity and capabilities within the organization and to integrate risk more systematically into planning, decision making and other business processes. Examples of this include annual updates of PPP Canada's Corporate Risk Profile (CRP) and using the results to inform strategic and business planning and decision making. The CRP presents a comprehensive overview of PPP Canada's key risk priorities as it continues its development and implementation of ERM.

PPP Canada's Board of Directors and its management will continue to promote effective RM in the organization by building on the progress made to date and strengthen the ERM process in concert with other key elements of the overall planning framework. PPP Canada will review regularly and update the CRP on an annual basis or as new risks emerge and refine supporting risk management systems and processes to ensure that the Corporation can effectively and efficiently respond to risks as they arise.

PPP Canada
Quarterly Financial Report Narrative Discussion
For the nine month period ended December 31, 2013

Report on the Use of Appropriations

For the identified period with comparative figures for 2012 (in thousands of dollars)

Appropriations included in 2012-13 Main Estimates	Fiscal year 2013-14	Fiscal year 2012-13
Vote 40 - Appropriations for operations	12,300	12,700 *
Vote 45 - Appropriations for P3 Canada Fund	252,900	275,000
Total Appropriations	265,200	287,700

* Note: PPP Canada's fiscal plan for 2012-13 had a budget of \$12,450 reflecting planned reductions included in Budget 2012.

Use of Appropriations	Three month period ended December 31,		Nine month period ended December 31,	
	2013	2012	2013	2012
Operating appropriations received		3,125	6,150	9,350
Operating appropriations receivable	3,075	-	3,075	-
P3 Canada Fund appropriations received	-	-	252,900	-
Portion of parliamentary appropriations in current year deferred for future P3 Canada Fund payments	-	-	(252,900)	-
Parliamentary appropriations recognized as revenue	3,075	3,125	9,225	9,350

Deferred Appropriations	Three month period ended December 31,		Nine month period ended December 31,	
	2013	2012	2013	2012
Beginning balance	1,209,640	671,729	949,971	667,490
P3 Canada Fund appropriations received	-	-	252,900	-
P3 Canada Fund revenue earned	-	-	-	-
Interest received	3,047	1,742	7,739	4,691
Increase in accrued interest	1,024	462	3,101	1,752
Ending balance	1,213,711	673,933	1,213,711	673,933

PPP Canada
Statement of Management Responsibility

Management is responsible for the preparation and fair presentation of these quarterly financial statements in accordance with the Treasury Board of Canada Standard on Quarterly Financial Reports for Crown Corporations and for such internal controls as management determines is necessary to enable the preparation of quarterly financial statements that are free from material misstatement. Management is also responsible for ensuring all other information in this quarterly financial report is consistent, where appropriate, with the quarterly financial statements. These quarterly financial statements have not been audited or reviewed by our external auditors.

Based on our knowledge, these unaudited quarterly financial statements present fairly, in all material respects, the financial position, results of operations and cash flows of the corporation, as at the date of and for the periods presented in the quarterly financial statements.



John McBride
Chief Executive Officer
PPP Canada Inc.



Gregory Smith, CA
Chief Financial Officer
PPP Canada Inc.

Ottawa, Canada
February 28, 2014

PPP Canada
Statement of Financial Position (unaudited)

As at December 31, 2013 with comparative figures for March 31, 2013 (in thousands of dollars)

	December 31, 2013	March 31, 2013
FINANCIAL ASSETS:		
Cash and cash equivalents	\$ 2,110	\$ 3,336
P3 Canada Fund accrued interest	7,940	4,839
P3 Canada Fund investments	1,205,771	945,132
Amounts receivable	3,737	781
Total financial assets	1,219,558	954,088
LIABILITIES:		
Accounts payable and accrued liabilities	628	1,671
Employee future benefits	845	652
Deferred P3 Canada Fund revenue	1,213,711	949,971
Total liabilities	1,215,184	952,294
Net assets	4,374	1,794
NON-FINANCIAL ASSETS:		
Tangible capital assets	1,106	1,384
Prepaid expenses	30	32
Total non-financial assets	1,136	1,416
Accumulated surplus	\$ 5,510	\$ 3,210

The accompanying notes are an integral part of these financial statements.

PPP Canada
Statement of Operations (unaudited)

For the identified period with comparative figures for 2012 (in thousands of dollars)

	Three month period ended December 31,		Nine month period ended December 31,	
	2013	2012	2013	2012
OPERATING REVENUES:				
Parliamentary appropriations	\$ 3,075	\$ 3,125	\$ 9,225	\$ 9,350
Fees from federal P3 advice	340	-	371	-
Interest income	10	8	27	23
	3,425	3,133	9,623	9,373
OPERATING EXPENSES:				
Salaries	1,107	1,167	3,285	3,281
Benefits	489	450	1,031	1,532
Professional services	206	245	585	713
Contracted services: P3 Canada Fund projects	-	36	16	83
Contracted services: Market development	-	-	-	139
Contracted services: P3 tools and practices	7	87	43	187
Contracted services: Federal	31	-	87	-
Shared administrative services	195	195	585	585
Rent	195	197	583	541
Directors' fees and expenses	24	28	64	71
Travel	83	76	198	215
Amortization of tangible capital assets	142	115	417	332
Information and communications	35	47	113	103
Maintenance and equipment	34	30	111	84
Tenant relocation costs	-	-	-	61
Custodial fees	51	31	131	93
Special fees and services	20	27	74	84
	2,619	2,731	7,323	8,104
Operating surplus	806	402	2,300	1,269
P3 CANADA FUND:				
Revenue	-	-	-	-
Less: Payments to eligible recipients	-	-	-	-
P3 Canada Fund surplus	-	-	-	-
Surplus	806	402	2,300	1,269
Accumulated surplus, beginning of period	4,704	3,395	3,210	2,528
Accumulated surplus, end of period	\$ 5,510	\$ 3,797	\$ 5,510	\$ 3,797

The accompanying notes are an integral part of these financial statements.

PPP Canada
Statement of Changes in Net Assets (unaudited)

For the identified period with comparative figures for 2012 (in thousands of dollars)

	Three month period ended December 31,		Nine month period ended December 31,	
	2013	2012	2013	2012
Surplus	\$ 806	\$ 402	\$ 2,300	\$ 1,269
Tangible capital assets:				
Acquisition of tangible capital assets	(55)	(47)	(139)	(632)
Amortization of tangible capital assets	142	115	417	332
	88	68	278	(300)
Non-financial assets:				
(Increase) decrease in prepaid expenses	(1)	(3)	2	(3)
Increase in net assets	893	467	2,580	966
Net assets, beginning of period	3,481	1,847	1,794	1,348
Net assets, end of period	\$ 4,374	\$ 2,314	\$ 4,374	\$ 2,314

The accompanying notes are an integral part of these financial statements.

PPP Canada
Statement of Cash Flow (unaudited)

For the identified period with comparative figures for 2012 (in thousands of dollars)

	Three month period ended		Nine month period ended	
	December 31,		December 31,	
	2013	2012	2013	2012
Cash flow provided by (used in) operating activities:				
Surplus	\$ 806	\$ 402	\$ 2,300	\$ 1,269
Items not involving cash:				
Amortization of tangible capital assets	142	115	417	332
Increase in employee future benefits	65	12	193	76
(Increase) Decrease in amounts receivable and prepaid expenses	(3,501)	48	(2,954)	200
(Decrease) increase in accounts payable and accrued liabilities	(503)	216	(1,043)	(1,306)
	(2,991)	793	(1,087)	571
Cash flow provided by (used in) investing activities:				
Net purchases and redemptions of investments	(3,047)	(1,742)	(260,639)	(4,691)
Interest received and allocated to Deferred P3 Canada Fund revenue	3,047	1,742	7,739	4,691
	(0)	-	(252,900)	-
Cash flow used in capital activities:				
Acquisition of tangible capital assets	(55)	(47)	(139)	(632)
Cash flow provided by (used in) financing activities:				
Parliamentary appropriations for P3 Canada Fund	-	-	252,900	-
Payments to eligible recipients	-	-	-	-
	-	-	252,900	-
(Decrease) increase in cash and cash equivalents	(3,046)	746	(1,226)	(61)
Cash and cash equivalents, beginning of period	5,156	3,267	3,336	4,074
Cash and cash equivalents, end of period	\$ 2,110	\$ 4,013	\$ 2,110	\$ 4,013

The accompanying notes are an integral part of these financial statements.

PPP Canada
Notes to Quarterly Financial Statements (unaudited)
For the nine month period ended December 31, 2013
(in thousands of dollars)

These quarterly financial statements and associated notes must be read in conjunction with the most recent annual audited financial statements and with the narrative discussion included within this quarterly financial report.

1. Description of operations

On February 12, 2008, PPP Canada Inc. ("PPP Canada") was incorporated pursuant to the *Canada Business Corporations Act*. On May 8, 2008, the Governor-in-Council declared PPP Canada a parent Crown Corporation for the purposes of Part X, except section 90, of the *Financial Administration Act*.

PPP Canada was created to spearhead the Government of Canada's efforts to promote the use of public-private partnerships ("P3s") within the federal government. PPP Canada also promotes the use of P3s to other levels of government through the use of the P3 Canada Fund which was created to fund the delivery of infrastructure investments through P3s.

PPP Canada's objects as outlined in its articles of incorporation include:

- Assess P3s at the federal level in accordance with criteria established by the Treasury Board;
- Assess the suitability of P3 projects seeking funding from federal infrastructure programs in accordance with criteria established by or pursuant to Treasury Board authorities;
- Advise on the execution of P3s at the federal level;
- Manage the P3 Canada Fund in accordance with the policies and authorities established by the Treasury Board;
- Negotiate, sign and administer agreements to be funded through the P3 Canada Fund in accordance with the policies and authorities established by the Treasury Board; and
- Act as a source of expertise and advice on P3 matters.

2. Summary of significant accounting policies

These financial statements have been prepared in accordance with Canadian public sector accounting standards. For the purposes of Section PS 1201, Financial Statement Presentation, PPP Canada considers the promotion of P3s at all levels of government as its program. The significant accounting policies used in the preparation of these financial statements are as follows:

- (a) Revenue recognition
 - (i) Parliamentary appropriations

Parliamentary appropriations for operating purposes and for the purchase of tangible capital assets are without stipulations restricting their use and are recognized as revenue in the Statement of Operations when the appropriations are authorized.

Parliamentary appropriations for the P3 Canada Fund have stipulations, which meet the definition of a liability, restricting their use for payments to recipients and are recorded as Deferred P3 Canada Fund revenue which will be recognized as revenue in the Statement of Operations in accordance with accounting policy 2(a)(iv) Deferred P3 Canada Fund revenue.

(ii) Interest income

Interest income earned on cash and cash equivalents is recognized as revenue in the Statement of Operations when it is measurable and has been earned.

Interest earned on P3 Canada Fund investments, which meets the definition of a liability, is credited directly to Deferred P3 Canada Fund revenue.

(iii) Fees from Federal P3 Advice

Revenue earned from federal government departments and agencies is recognized in the Statement of Operations when it is measurable and services rendered.

(iv) Deferred P3 Canada Fund revenue

Deferred P3 Canada Fund revenue is recognized in the Statement of Operations in the year in which PPP Canada is required to expend funds under the terms and conditions of PPP Canada Financial Agreements entered into with eligible recipients.

(b) Financial instruments

Cash and cash equivalents, P3 Canada Fund accrued interest and P3 Canada Fund investments are classified in the cost or amortized cost category. Gains and losses on these financial assets are recognized in the Statement of Operations when the financial asset is derecognized due to disposal or impairment. Sales and purchases of investments are recorded on the trade date. Transaction costs related to the acquisition of investments are included in the cost of the related investments. Accounts receivable, and accounts payable and accrued liabilities are classified in the amortized cost category.

(i) Cash and cash equivalents

Cash and cash equivalents are comprised of cash, money market securities and

other investments with maturities that are capable of prompt liquidation. Investments are cashable on demand and are recorded at cost based on the transaction price on the trade date.

(ii) P3 Canada Fund investments

P3 Canada Fund investments are comprised of cash, money market securities and other investments that are capable of prompt liquidation. P3 Canada Fund investments are cashable on demand and are recorded at cost based on the transaction price on the trade date.

(iii) Accounts receivable

Accounts receivable are measured at amortized cost using the effective interest method.

(iv) Accounts payable and accrued liabilities

Accounts payable and accrued liabilities are measured at amortized cost using the effective interest method. Any gains, losses or interest expense is recorded in the Statement of Operations depending on the nature of the financial liability that gave rise to the gain, loss or expense.

(c) Employee future benefits

(i) Pension benefits

Eligible employees of PPP Canada are covered by the public service pension plan (the "Plan"), a contributory defined benefit plan established through legislation and sponsored by the Government of Canada. Contributions are required by both the employees and PPP Canada to cover current service cost. Pursuant to legislation currently in place, PPP Canada has no legal or constructive obligation to pay further contributions with respect to any past service or funding deficiencies of the Plan. Consequently, contributions are recognized as an expense in the year when employees have rendered service and represent the total pension obligation of PPP Canada.

(ii) Severance benefits

As established by the Governor in Council, the Chief Executive Officer (CEO) is entitled to severance benefits, the cost of which is accrued as the employee renders the service necessary to earn them. The projected accrued benefit obligation is determined using a projected benefit method which incorporates management's best estimate of salary, retirement age and discount rate. The majority of this benefit represents an obligation of PPP Canada assumed from the Public Service when the CEO was hired and entails settlement by future payments.

(iii) Retirement benefits

PPP Canada provides for extended health care and dental benefits for its eligible retired employees. The plan is unfunded and retirees are required to pay a portion

of the premiums consistent with premiums paid by public service employees. PPP Canada accrues its obligations as the employees render the services necessary to earn these benefits. The cost of these benefits earned by employees has been estimated using the actuarial cost method. The first full valuation of these benefits was as at March 31, 2013.

Actuarial gains (losses) on the accrued benefit obligation arise from differences between actual and expected experience and from changes in the actuarial assumptions used to determine the accrued benefit obligation. Actuarial gains (losses) are amortized over the average remaining service period of active employees.

Adjustments arising from plan amendments other than those relating to past service, experience gains and losses, and changes in assumptions are amortized over the expected average remaining service period. Adjustments arising from plan amendments relating to past service are recognized in the period of the plan amendment. The average remaining service period of the active employees covered by the benefit plans is 18 years.

(iv) Sick leave benefits

Prior to January 1, 2013, PPP Canada provided sick leave benefits for employees that accumulated but did not vest. Effective January 1, 2013, employees of PPP Canada are entitled to non-accumulating, non-vesting sick leave benefits. The CEO is the only employee to maintain a balance for sick leave benefits earned under the previous policy. PPP Canada recognizes a liability for the cost of the accrued benefit obligation related to the CEO's sick leave benefit which is actuarially determined using the projected benefit method prorated on service with estimates for salary increases, retirement age, mortality, incidence rate and discount rate. The majority of this benefit represents an obligation of PPP Canada assumed from the Public Service when the CEO was hired. Actuarial gains (losses) are amortized over the remaining service period of 5 years.

(d) Tangible capital assets

Tangible capital assets are recorded at cost less accumulated amortization. Amortization is provided for over the estimated useful lives of the assets using the following annual basis rates:

Asset	Basis	Rate
Equipment	Straight-line	3 years
Computer software	Straight-line	3 years
Furniture and fixtures	Straight-line	5 years
Leasehold improvements	Straight-line	Lesser of lease term or estimated useful life

Useful lives are assessed annually and revisions to the useful life are made as required.

Amortization commences when the asset is put into use and ceases when it no longer provides any further economic benefit to PPP Canada or when it is no longer in service.

(e) Measurement uncertainty

The preparation of financial statements in accordance with Canadian public sector accounting standards requires management to make estimates and assumptions. These estimates and assumptions affect the reporting amounts of assets and liabilities at the date of the financial statements and the reported amounts of the revenues and expenses during the period. Key areas where management has made estimates and assumptions include those related to the fair value of financial instruments, useful life of tangible capital assets, the present value of employee future benefits, contractual obligations and contingent liabilities. Estimates are based on the best information available at the time of preparation of the financial statements and are reviewed regularly to reflect new information as it becomes available. Where actual results differ from these estimates and assumptions, the impact will be recorded in future periods when the difference becomes known.

3. Commitments:

Significant contractual obligations related to the P3 Canada Fund that can be reasonably estimated are as follows:

P3 Canada Fund Obligations	2014	2015	2016	2017	2018 and thereafter
As at December 31, 2013	3,500	29,590	68,185	86,700	564,000
Subsequent to December 31, 2013					
Total P3 Canada Fund Obligations	3,500	29,590	68,185	86,700	564,000