



Annual Public Meeting 2016

John McBride, CEO

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PPP Canada: Delivering Value to Canadians

- By building the institutional capacity, expertise and experience to manage large, complex public infrastructure projects
- By ensuring large-scale infrastructure projects meet the highest standards of procurement
- By working with all levels of government to assess the potential for alternative procurement options, like P3s, for the delivery of public infrastructure projects



Canada's Global Leadership

- Canada's reputation as one of the world's most mature and stable P3 markets is well established
- Engaged in capacity-building meetings with delegations from Brazil, Mozambique, Ethiopia, Algeria and the USA

CANADA'S LEADING PRACTICES

- > Focus on Value for Money
- > Specialized agencies
- > Strong capital markets
- > Strong legal frameworks
- > Private sector experience and capacity



The Canadian Market 2015–16

Strong domestic market:

- 13 P3s entered the market
- 21 projects reached financial close totalling to a record high of over \$14.1B

Trend Spotting: Mega Infrastructure Projects

- Canada is witnessing an increase in the number of “mega” infrastructure projects close to or over the \$1B-dollar mark. This is especially true in the public transit sector.



Our Impact on the Canadian Market

- Working in close partnership with provincial P3 agencies, PPP Canada has helped produce a balanced pipeline of small, medium and large projects across a variety of sectors
- Contributing to the strength and stability of the Canadian P3 market and also to its increasing diversification

Knowledge Development and Sharing

PERFORMANCE HIGHLIGHTS 2015–16

- > Strengthened stakeholder engagement through targeted outreach tactics
 - Engaged in industry events (e.g. CCPPP, CUTA, Canadian Infrastructure Forum)
 - Provided tailored P3 101 sessions to our clients, especially jurisdictions new to the model
 - Maintained open dialogue with international peers to share Canadian best practices (e.g. Brazil, China, Indonesia, the USA, etc.)
- > Published the suite of *Guides for Federal Departments and Agencies* (available on PPP Canada's website)
- > Continued to develop knowledge pieces to promote learning and capacity building
 - *Guide to Engaging Communities*
 - *Evaluating Risk Premiums in Canadian Public-Private Partnerships*
 - *Maintaining Value for Money Through Effective Concession Management*

Advancing Provincial, Territorial, Municipal and First Nation P3s

P3 Canada Fund Investments Rounds One to Seven

PERFORMANCE HIGHLIGHTS 2015–16

- > 6 financial agreements signed for P3 Canada Fund projects
- > 5 P3 Canada Fund projects reached financial close
- > 12 P3 Canada Fund projects under construction



Advancing Federal P3s

PERFORMANCE HIGHLIGHTS 2015–16

- > Supported the Government of Canada's New Champlain Bridge Corridor (NCBC) project reaching financial close and beginning of construction
- > Screened 10 potential federal projects for P3 suitability through the Federal Screen
 - E.g. Public Services and Procurement Canada, National Defence, Canadian Nuclear Laboratories
- > Supported federal clients to ensure proper due diligence is followed across all stages of the project development lifecycle
 - MoUs with National Defence, Public Services and Procurement Canada, Library and Archives Canada

Corporate Excellence

PPP Canada strives to be one of the best managed organizations in the country and has built a solid track record of success.

PERFORMANCE HIGHLIGHTS 2015–16

- > Obtained strong report resulting from the special examination
- > Completed 2015 summative evaluation of the first five years of the P3 Canada Fund
- > Carried out first year of three-year human resources strategic plan
- > Aligned with TBS policies on travel, hospitality, conferences and event expenditures

Summative Evaluation

TAKEAWAYS – OUR IMPACT

- Fostered a cultural shift towards broader consideration of alternative infrastructure funding and financing options
- Built the institutional capacity and experience to identify alternative infrastructure funding and financing opportunities for public infrastructure projects
- Elevated procurement standards bringing increased rigour to the assessment, planning and delivery of large and complex public infrastructure projects ensuring these projects are delivering Value for Money to Canadians

"The Fund could not have provided the same impact without the delivery structures and efforts of the organization, and may not be replicable without the same mechanisms in place." (p. 12)

"P3 Canada Fund processes and best practices are being applied and implemented by project proponents and provincial agencies, which is bringing increased rigour to the planning and delivery of all types of infrastructure projects, not solely P3 projects." (p. 3)

Source: PPP Canada Summative Evaluation Final Report

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